

## Illinois Auctioneer Championship Contest Rules

*Entries the day of the contest may be accepted at the discretion of the committee.*

### **Contest Rules:**

- The full name of the contest is “ILLINOIS AUCTIONEER CHAMPIONSHIP CONTEST.”
- The contest shall be limited to the first 20 entries received. Additional contestants may be added at the call of the committee.
- There shall be one division combined for men and women.
- Contestants shall be 18 years of age or older, paid members of the Illinois State Auctioneers Association Inc. and hold a current auctioneer license in the State of Illinois. An auction market, auction company, private company or business person, association, newspaper, etc. may sponsor a contestant.
- Entries, accompanied by a \$50 non-refundable entry fee, must be received prior to the contest. All entries will be date stamped when received. In case of cancellations, substitutions will be at the call of the committee.
- Qualifying contestants will receive confirmation, copy of these rules, sample score sheets, admission/ parking tickets, and a fairgrounds map.
- A panel of five judges will be selected by the committee. Judges may include an ISAA officer or board member, the current Illinois champion, newest member(s) of the Illinois Auctioneer Hall of Fame, Friend of the Industry recipient, champions from other states, or from the private sector.
- All contestants must check in 30 minutes prior to contest. Contestants' names will be drawn for the order in which they participate. If the contestant is not present when his/her number is called, he/she shall be moved to the end and 10 points will be deducted from the score.
- Business attire must be worn.
- The sound system shall be preset. Contestants will be allowed to test it in advance but cannot adjust it during the contest.
- Announcements the day of the contest will take precedence over printed material.
- When called by number, the contestants shall state only their name, city, contestant number, and sponsors if any. Any reference of a commercial nature for the individual auctioneer shall be cause for reduction of score.
- Each contestant shall sell consecutively items provided by ISAA and one item provided by them. Each item shall be valued at approximately \$50. In the finals the contestant will sell items provided by ISAA. All proceeds from the sale of items will go to ISAA to be used at its discretion.
- If a tie score occurs in the preliminaries, scores will be recalculated to include the contestant's low score. In the event there is still a tie, the highest score in the Chant/Voice category will be used as the tie-breaker.
- Ringmen will be selected by the contest committee.
- Scores from the preliminaries will determine who advances to the final round. The low score shall not be included.
- The number of finalists shall be based on the following sliding scale: 10 or fewer contestants—Five finalists, 11 + contestants—Six or more finalists. Finalists will move on to compete in the final round at the IL State Fair.
- A separate drawing will determine the order in which the finalists participate. If a contestant is not present when his/her number is called, he/she shall be moved to the end.

- Finalists will sell items provided by ISAA.
- Finalists will be asked two questions from a list approved by the committee. A time limit of two minutes per question will apply after the question has been read. The contestant may ask to have the question repeated only once.
- The lowest score will be thrown out. If a tie occurs, scores from the preliminaries will be used as the tie-breaker in the finals.
- All contestants will receive participation medallions.
- The following prizes will be awarded:
  - CHAMPION - \$400 cash, a championship ring or buckle, trophy, plaque, one year's ISAA dues, one registration for ISAA Conference, entry fee for the next International Auctioneer Championship Contest.
  - FIRST RUNNER-UP – \$250 cash, trophy, plaque, one year's ISAA dues, one registration for ISAA Conference.
  - SECOND RUNNER-UP – \$150 cash, trophy, plaque, one year's ISAA dues.
- Contestants shall not be given the exact order of finish. Score sheets and judges' comments will be provided after the contest.
- The winner shall be referred to as "John/Jane Doe, Illinois Auctioneer Champion."
- The champion shall make two promotional appearances on behalf of Illinois State Auctioneers Association, including but not limited to the auction at Salute to Agriculture Day on the campus of the University of Illinois and the International Auctioneer Championship Contest. Illinois Auctioneer Champion shall wear shirt with the ISAA logo when representing ISAA.
- The committee chair or his/her designee shall address, as needed, any additions, errors or omissions regarding rules and regulations of the contest.
- The decision of the committee shall be final and binding at the time a decision is made and shall apply to all contestants.