



2020 Illinois State Auctioneers Champion of Champions Contest

Bid-Calling Contest Entry Form and Rules

Contest is Saturday, February 15, 2020 7:15 P.M.

Name _____

Company Name _____

Address _____

City/State/Zip _____

- Contestants shall be current, active members of the Illinois State Auctioneers Association, as of the contest date and a titled, Illinois State Champion Auctioneer.
- This contest is designed to showcase our Fantastic and Professional Auctioneers and to be fun.
- Each contestant should dress appropriately for a professional presentation.
- Each contestant must pay \$100.00 Entry Fee by 3:00 PM the day of the contest (February 15, 2020).
- Each contestant must provide three (3) items that will sell for \$50.00 or more each by 3:00 pm on the day of the sale.
- All contestants must attend the Contestant Roll Call and Orientation Meeting at 6:15 PM, the night of the contest. In the event a contestant is not present during the initial roll call, his / her name will be called 2 additional times in 5 minute intervals. In the event the contestant is not present when his / her name is called, the third and final time, he / she is disqualified from the contest, without return of entry fee.
- **Each of the 3 items provided by the contestant must have** the contestant's business card or name firmly attached to the item, and if he/she wishes to specify the order of selling those items, each should be clearly indicated as #1, #2 or #3.
- Competing order will be determined, prior to the event, by a drawing conducted by the contest chairperson.
- The Bid Calling contest will be held in the designated room at the competition site. The sound system will be preset and will not be adjusted during the contest.
- There shall be at least 3 judges or more. The judges may be either Auctioneers or members of the community. The judges may or may not be current members of the *Illinois State Auctioneers Association*.
- If there are 4 or fewer judges, all scores will be tallied. If there are 5 or more judges, the lowest score for each contestant shall be eliminated.
- Contestants shall be introduced in both the Preliminaries and Finals. If the contestant is not present when called to the stage, he or she will be disqualified.
- Each contestant sells three (3) items consecutively, in both the Preliminaries and in the Finals. In the Preliminaries, each contestant will sell items he or she provides for the contest. In the Finals, each contestant will sell items provided by the *Illinois State Auctioneers Association*.
- There will **NOT** be an interview portion in the competition.
- The scores from the Preliminaries determine who qualifies for the Finals. Contestants with the Top Five (5) scores will enter the Finals Round.
- If a tie score occurs in the Preliminary portion of the competition, the contestant with the highest score in the Chant / Voice Category will be selected.
- The scores from the Preliminary Round will be used as the tie-breaker in the Finals.
- Finalists will be announced after the conclusion and scoring of the Preliminary Competition.
- On the scorecard used for bid-calling segments, the total possible points in each category will be: Presentation - 20 points; Chant / Voice - 45 points; Effective Auctioneering - 35 points
- The Champion and First Runner-up will be announced. The First Runner-up will be verbally recognized only.
- **The Champion will receive a FREE Convention Registration to the 2021 ISAA Conference & Trade Show and a custom, *Champion of Champions* belt buckle.**
- Contestants will not be given the exact order of finish. The scorecards of all contestants will be available after the contest is concluded.