



2020 NOVICE BID CALLING CONTEST

Contest will be held Sunday, February 16, 2020

NAME _____

COMPANY NAME _____

ADDRESS _____

CITY / STATE / ZIP _____

PHONE _____ EMAIL _____

AUCTION SCHOOL ATTENDED _____

DATE ATTENDED AUCTION SCHOOL _____

Novice Contestants Eligibility to compete MUST be licensed in Illinois for 3 years or less.

Rules for participation in the Illinois State Auctioneers Association Novice Bid Calling Contest:

- Contestants shall be current, active members of the Illinois State Auctioneers Association.
- Contestants must have registered and attended the ISAA Conference to qualify to compete.
- Each contestant should dress appropriately for a professional presentation.
- Each contestant must pay \$100.00 Entry Fee by 3:00 PM the day of the contest (February 16, 2020).
- Each contestant must provide two (2) items with a minimum value of \$50.00 each by 3:00 pm on the day of the sale.
- All contestants must attend the Contestant Roll Call and Orientation Meeting at 6:15 PM, the night of the contest. In the event a contestant is not present during the initial roll call, his / her name will be called 2 additional times in 5 minute intervals. In the event the contestant is not present when his / her name is called, the third and final time, he / she is disqualified from the contest, without return of entry fee.
- Competing order will be determined prior to the event by drawing conducted by the Contest Chairperson.
- There will be only one (1) round of bid calling in the Novice Bid Calling Contest.
- **There will NOT be an interview portion in the competition.**
- The bid calling contest will be held in the designated room at the competition site.
- There will be at least three judges. **All of the judges scores will be tallied for the final score.**
- On the scorecard used for the bid-calling segments, the total possible points in each category will be as follows: Presentation—20 points; Chant/Voice— 45 points; Effective Auctioneering—35 points
- If a tie score occurs, the contestant with the highest score in the Chant/Voice category will be selected.
- Contestants will not be given the exact order of finish. Scorecards will be available following the competition and can be picked up from the Contest Chairperson.
- The Champion and Reserve will be announced.
- **The Champion will receive: a FREE Convention Registration to the 2021 ISAA Conference, a plaque and an ISAA logo package (shirt, hat and sticker)**