

# 2021 ILLINOIS STATE AUCTIONEER CHAMPIONSHIP



NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY / STATE / ZIP \_\_\_\_\_

EMAIL / PHONE \_\_\_\_\_

## Rules for participation in the Illinois State Auctioneer Championship Contest:

- The contest shall be limited to the first 20 entries received. If the limit is not reached, additional contestants may be at the call of the committee. Each contestant should dress appropriately for a professional presentation. Past ISAA Champions are not eligible to compete in future Illinois State Auctioneer Championships.
- Contestants shall be 18 years of age or older, current, paid members of the Illinois State Auctioneers Association Inc. and hold a current auctioneer license in the State of Illinois. There shall be one division combined for men and women.
- Contestants must pay the \$100 non-refundable entry fee, by 9:00 PM on Monday, August 16, 2021. All entries will be date "stamped" when received. In case of cancellations, substitutions will be at the call of the committee. An auction market, auction company, private company or business person, association, newspaper, etc. may sponsor a contestant.
- Contestants must provide (3) items that should sell for \$50 or more each that he/she shall sell consecutively in the Preliminaries Round. **Each item must have the contestant's business card or name firmly attached to the item**, and if he / she wishes to specify the order of selling those items, each should be clearly indicated as #1, #2 or #3.
- The sound system shall be preset. Contestants will be allowed to test it in advance but cannot adjust it during the contest.
- In the Finals each contestant will sell items provided by ISAA with a value equal to other contestant's items. All proceeds from the sale of items will be used at the discretion of the ISAA.
- Competing order will be determined prior to the event by a draw, conducted by the Championship Committee Chairman during the Mandatory Roll Call and Orientation Meeting.
- ALL Contestants MUST attend the Contestant Roll Call and Orientation Meeting at 9:30 AM, Tuesday. Roll Call will be taken at the start of the meeting promptly at 9:30 AM. In the event a contestant is not present during the initial roll call, his/her name will be called 2 additional times at 5-minute intervals. In the event a contestant is not present when his / her name is called the third and final time, he / she will be disqualified from the contest, without return of entry fee.
- Contestants may request a copy of these rules and sample score sheets.
- The score system used for the International Auctioneer Championship Contest will be used.
- A panel of at least three judges will be selected by the committee. The judges may be either auctioneers or members of the community.
- Scores from the Preliminaries will determine who advances to the Finals round. The number of finalists shall be based on the following sliding scale: 10 or fewer contestants – Five Finalists; 11 to 20 contestants – Six Finalists.
- If a tie score occurs in the Preliminaries, scores will be recalculated and the lowest score for each contestant shall be eliminated. In the event there is still a tie, the highest score in the Chant / Voice category will be used as the tie-breaker.
- Finalists will be announced after the conclusion and the scoring of the Preliminary Competition. Each Finalist will be asked to report to an isolated room for instruction on the interview portion of the competition. A separate drawing will determine the order in which the Finalists participate. Finalists will sell items provided by ISAA.
- During the Interview Portion of the contest, Finalists shall be isolated in a room until it is his / her turn to be interviewed. Cell phones / cell phone usage is NOT allowed by Finalist while in isolation. The Interview Portion is the only part of the contest with isolation restrictions.
- Finalists will be asked two questions by the emcee developed by the contest committee. A time limit of two minutes per question will apply after the question has been read. The contestant may ask to have the question repeated only once.
- Final scores are determined by combining the interview score with the bid-calling finals score. If a tie occurs, scores from the preliminaries will be used as the tie-breaker in the Finals.
- The following prizes will be awarded: **CHAMPION** - \$400 Check, Championship Ring or Buckle, Trophy, Following year ISAA Membership Dues & ISAA Conference Registration, Reimbursed Entry Fee for the following International Auctioneer Championship Contest if he/she represents Illinois. **FIRST RUNNER-UP** – \$250 Cash, Trophy, Following year ISAA Membership Dues & ISAA Conference Registration. **SECOND RUNNER-UP** – \$150 Cash, Trophy and Following year ISAA Membership Dues
- Contestants shall not be given the exact order of finish. Score sheets will be provided after the contest.
- The winner shall be referred to as "(Year) Illinois State Champion Auctioneer."
- The champion shall make promotional appearances on behalf of Illinois State Auctioneers Association, including but not limited to the auction at Governor's Sale at the Illinois State Fair upon championship year, the International Auctioneer Championship Contest and will be the Emcee for the following year championship contest. The Illinois State Champion Auctioneer shall wear shirt with the ISAA logo when representing ISAA.
- The Committee Chairman or his / her designee shall address, as needed, any additions, errors or omissions regarding rules and regulations of the contest. The decision of the committee shall be final and binding at the time a decision is made and shall apply to all contestants. Ringmen will be selected by the Committee Chairman.