

# The Illinois Auctioneer

Illinois State Auctioneers Association • Summer 2018



**WINNER TAKE ALL**  
**Top 10 to face off**  
**at IL State Fair**  
**Championship**  
**Calling Contest**

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# Midwest Auctioneers Roundup

August 7-8, 2018  
Kensington Hotel  
Ann Arbor, Michigan

Join us at the Midwest Auctioneers Roundup! The Premier Networking Event for Auctioneers in the Midwest! Register early, get your hotel room, bring your family, and plan for lots of education and networking fun!

Register Online at  
[MidwestAuctioneersRoundup.com](http://MidwestAuctioneersRoundup.com)



For more information, schedules & to register, visit [www.MidwestAuctioneersRoundup.com](http://www.MidwestAuctioneersRoundup.com)

*The Midwest Auctioneers Roundup is the Premier Opportunity  
for Auctioneers in the Midwest to Join Together for  
Networking, Education & Fun!*



**Dustin Rogers, CAI, CAS**  
International Auctioneer Champion 2017  
CAT Auction Services / Ritchie Bros. Auctioneers  
– Mount Airy, North Carolina

**David Brunell**  
The ProActive Attorney  
“Gun Ownership  
for Auctioneers”



*Lots of Family  
Events!  
Bring the Kids!*



**Simulcast Auctions**  
This class will focus on  
How to operate a successful  
simulcast auction.



- Education
- Exhibits
- Welcome Party
- Trap Shoot, Golf Outing & Kids Auction!
- Networking & MORE!
- GoToAuction.com Midwest Auctioneer Championship!



Hosted by the Michigan Auctioneers Association  
[MidwestAuctioneersRoundup.com](http://MidwestAuctioneersRoundup.com)







## STATE FAIR CHAMPIONSHIP CONTEST



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### DISTRICT 3 & 5 CE COURSES

October 4, 2018

Harmon Auction Center 864 West Railroad St. Shipman, IL 62685

7:00 am – Registration	
7:30 am – 10:00 am	Contract Law
10:00 am – 12:30 pm	Fed Laws Pertaining to Auctions DVD
12:30 pm – 1:00 pm	Lunch
1:00 pm – 3:30 pm	Social Media DVD
3:30 pm – 6:00	Conducting Benefit Auctions

Register for any CE course by contacting  
Ashley Verardi at 217-321-0345 ext. 115 or [averardi@firminc.com](mailto:averardi@firminc.com).  
Check the ISAA website for updates and additions! [www.illinoisauctioneers.org](http://www.illinoisauctioneers.org)

For more information on District CE Courses be sure to contact your District Chairman.

# Letter from the President

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**Jack Wilkerson**  
**ISAA President**

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Hello!

With the State Fair rapidly approaching our Contest Committee has progressed well with the leadership of Committee Chair, Blake Canning and committee members that include: Heath Spracklan, 2007 Champion; Jimmy Hannagen, 2008 Champion; Brian Curless, 2013 Champion; Alex Belcher, 2014 Champion; and Ryan Jordan, 2010 Champion. With their expertise I'm sure we will have an outstanding event with the new two-part system starting at the Conference and finishing at the State Fair.

Our Conference Committee is actively planning the event that will take place in February and is led by our President Elect Kara Miller. She and her team are working diligently on a new format for the event which we are very excited about!

During our last Board Meeting, we were addressed by Mike Grady, our legislative representative, who is working hard on behalf of the ISAA and its members to find a new sponsor for House Bill 4708. For more legislative news, check out the End of Session Report included in this issue!

District 6 Governor Tom Walsh has introduced the ISAA to a new fundraising event through Aumann Auctions. Walsh secured the Illinois Conservation Police Auction that was held in June and decided to donate the 15% buyers premium to the Association through District 6. I applaud Tom and his team for the great event that they put on and all the volunteers that came out to support the Association.

As summer gets into full swing, I am very much looking forward to the great things that the Association has in store.

Hope to see you all at the State Fair on August 14th!

*Jack*

## **Illinois State Auctioneers Association Staff**

General Phone: 217-321-0345

Mailing Address: 206 South Sixth Street  
Springfield, IL 62701

### **Amy Cheatham, MS**

Chief Executive Officer  
acheatham@firminc.com  
217-321-0345 ext. 119

### **Bridget Ganey**

Chief Financial Officer  
bganey@firminc.com  
217-321-0345 ext. 177

### **Maggie Henley**

Associate Director  
mhenley@firminc.com  
217-321-0345 ext. 108

### **Kim Ruff**

Director of Education and Training  
kruff@firminc.com  
217-321-0345 ext. 155

### **Ashley Verardi**

Education Support  
averardi@firminc.com  
217-321-0345 ext. 115

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Published July 2018



## 2018 ISAA Board of Directors

President  
Jack Wilkerson

President-Elect  
Kara Miller

Secretary-Treasurer  
Joe Orwig

Governor District 1  
Kenny Freeman

Governor District 2  
Dan Loftus

Governor District 3  
George McCurley

Governor District 4  
Dave Brooks

Governor District 5  
Cody Hanold

Governor District 6  
Tom Walsh

Governor District 7  
Kerry Lenhart

Governor District 8  
Joe Wieseman

Governor District 9  
Bill Burke

Governor District 10  
Blake Canning

## 2018 Board of Directors



Back Row (l to r): Joe Orwig, Cody Hanold, Bill Burke, Joe Wieseman, Kenny Freeman, Blake Canning, George McCurley. Front Row (l to r): Kerry Lenhart, Tom Walsh, Kara Miller, Dave Brooks, Jack Wilkerson. Not pictured: Dan Loftus.

### Upcoming District Meetings

*District 10  
District Meeting & CE  
Courses  
August 27th*

*District 4  
District Meeting & CE  
Courses  
November 26th*



## IN MEMORIAM

### Memorial Fund Established

In lieu of floral memorials, there is now an alternative for you and your loved ones. The ISAA Memorial Fund will honor deceased auctioneers by providing programs in their names for ISAA members and the auction industry. Thank you.

### Your Help is Needed

If you become aware of auctioneers, their spouses or ringmen who pass away, please notify ISAA. They will be remembered in our newsletter and at the Annual Conference.



# Legislative Update - July 2018

## **IL - HB4432 UNEMP INS-WRKR COMP RATES**

Last Action: Referred to Rules Committee (January 31, 2018)

Primary Sponsor: Representative Jay Hoffman (D)

Summary: Amends the Employer's Liability Rates Article of the Illinois Insurance Code. Provides that a rate is excessive if it is likely to produce a long run profit that is unreasonably high for the insurance provided or if expenses are unreasonably high in relation to the services rendered. Makes changes regarding competitive markets exists and disapproval of rates under specified circumstances. Amends the Workers' Compensation Act. Provides that accidental injuries sustained while traveling to or from work do not arise out of and in the course of employment. Permits an employer to file with the Illinois Workers' Compensation Commission a workers' compensation safety program or a workers' compensation return to work program implemented by the employer. Provides that (i) injuries to the shoulder shall be considered injuries to part of the arm and (ii) injuries to the hip shall be considered injuries to part of the leg. Contains provisions concerning repetitive and cumulative injuries; permanent partial disability determinations; annual reports by the Commission concerning selfinsurance for workers' compensation in Illinois; and duties of the Workers' Compensation Premium Rates Task Force. Makes additional changes to the Workers' Compensation Act. Provides for an evidence-based drug formulary. Requires an annual investigation of procedures covered for ambulatory surgical centers and the establishment of a fee schedule. Changes a waiting period for benefits for certain firefighters, emergency medical technicians, and paramedics. Changes compensation computations for subsequent injuries to the same part of the spine. Effective immediately.

## **IL - HB4708 CONSUMER FRAUD-AUCTION VEHICLE**

Last Action: Referred to Rules Committee (February 13, 2018)

Primary Sponsor: Representative Sue Scherer (D)

Summary: Amends the Consumer Fraud and Deceptive Business Practices Act. Provides that the prohibition against the modification or disclaimer of an implied warranty of merchantability regarding certain motor vehicle components for 15 days after the retail sale of a used vehicle to a consumer by a licensed dealer does not apply to a vehicle sold at an auction that is open to the general public if the auction company has conducted a mechanical inspection of the vehicle and given notice of any defects to prospective purchasers. Effective immediately.

## **IL - HB5209 REAL ESTATE ACT-SPONSOR CARDS**

Last Action: Rule 19(a) / Re-referred to Rules Committee (April 13, 2018)

Primary Sponsor: Representative Tom Demmer (R)

Summary: Amends the Real Estate License Act of 2000. Removes provisions relating to sponsor cards issued by sponsoring brokers to managing brokers, brokers, or leasing agents. Adds provisions requiring a sponsoring broker to notify the Department of Financial and Professional Regulation within 24 hours of a sponsorship of a licensee in a manner provided by rule. When a licensee's employment with a sponsoring broker is terminated, requires the licensee and sponsoring broker to notify the Illinois State Auctioneers Association End of Session Legislative Report Department of the termination within 24 hours in a manner provided by rule. Provides that the failure to provide that notification shall subject the sponsoring broker or licensee to discipline. Adds provisions regarding the Department's recognition of a sponsorship by a sponsoring broker. Makes conforming and other changes. Effective immediately.

## **IL - HB5210 REAL ESTATE-BRANCH OFFICE**

Last Action: Sent to the Governor (June 15, 2018)

Primary Sponsor: Representative Tom Demmer (R)

Summary: Amends the Real Estate License Act of 2000. Requires a sponsoring broker that maintains more than one office within the State to notify the Department of Financial and Professional Regulation on forms prescribed by the Department (rather than apply for a branch office license) for each office other than the sponsoring broker's principal place of business. Requires the brokerage license (rather than the branch office license) to be displayed conspicuously in each branch office. Removes a reference to "education provider branches". Effective January 1, 2019.

Amendments: House Amendment 001: Replaces everything after the enacting clause. Amends the Auction License Act, the Home Inspector License Act, and the Real Estate Appraiser Licensing Act of 2002. Provides that the Department of Financial and Professional Regulation shall establish a continuing education completion deadline for renewal applicants and require proof of completion of continuing education requirements before the renewal of the license as required by rule. Amends the Real Estate License Act of 2000. Makes changes to the definitions of "blind advertisement", "broker", and "person". Requires every partner of a partnership, limited liability partner of a limited liability partnership, and every member or manager in the limited liability company that actively participates in the real estate activities to hold a license as a managing broker or broker to be granted a license or engage in the business. Provides that all nonparticipating owners or officers of a corporation, partners of a partnership, limited liability partners of a limited liability partnership, or members or managers of a limited liability company shall submit affidavits of nonparticipation as required by the Department. Provides that no person shall be granted a license if any participating owner, officer, director, partner, limited liability partner, member, or manager has been denied a real estate license by the Department in the previous 5 years or is otherwise currently barred from real estate practice because of a suspension or revocation. Removes language concerning the brokerage business where a leasing agent controls specified shares of stock or ownership. Further amends the Real Estate Appraiser Licensing Act of 2002. In the disciplinary provisions, removes the language providing that the Secretary of Financial and Professional Regulation shall take specified actions if he or she disagrees with the recommendations of the Real Estate Appraisal Administration and Disciplinary Board. Effective January 1, 2019.

## **IL - HB5256 REAL ESTATE LICENSES-VARIOUS**

Last Action: Referred to Rules Committee (February 16, 2018)

Illinois State Auctioneers Association End of Session Legislative Report

Primary Sponsor: Representative Mark Batinick (R)

Summary: Amends the Auction License Act, the Home Inspector License Act, and the Real Estate Appraiser Licensing Act of 2002. Makes changes to the deadlines for completion of continuing education for renewal of a license. Amends the Real Estate License Act of 2000. In the definitions of "broker" and "person", includes an entity, corporation, foreign or domestic partnership, or other business entity. Makes conforming changes throughout the Act. Makes changes in provisions concerning licensing requirements for ownership. Makes changes to the deadline for completion of continuing education for renewal of a managing broker, broker, leasing agent, or instructor license. Makes other changes. Effective immediately.

## **IL - HB5505 REALTY LICENSES-BOARDS**

Last Action: Rule 19(a) / Re-referred to Rules Committee (April 27, 2018)

Primary Sponsor: Representative Tony McCombie (R)



# Legislative Update - July 2018

Summary: Amends the Auction License Act, the Community Association Manager Licensing and Disciplinary Act, the Real Estate License Act of 2000, and the Real Estate Appraiser Licensing Act of 2002. Makes changes to the terms for members of the Auction Advisory Board, the Community Association Manager Licensing and Disciplinary Board, the Real Estate Administration and Disciplinary Board, and the Real Estate Appraisal Administration and Disciplinary Board. Provides that the members' terms shall be for 4 years and the term expires upon completion of the term. Provides that the Community Association Manager Licensing and Disciplinary Board that are serving on the Board on the effective date of the amendatory Act may serve the remainder of their unexpired terms. Provides that no member of the Real Estate Administration and Disciplinary Board shall be reappointed to the Board for a term that would cause his or her cumulative service to the Board to exceed 10 years (rather than 12 years). Makes changes to the appointment process for vacancies on the Auction Advisory Board, the Community Association Manager Licensing and Disciplinary Board, and the Real Estate Appraisal Administration and Disciplinary Board. Effective immediately.

## **IL - SB1817 APPRAISAL MANAGEMENT COMPANIES**

Last Action: Rule 3-9(a) / Re-referred to Assignments (March 17, 2017)

Primary Sponsor: Senator Pamela J. Althoff (R)

Summary: Repeals the Appraisal Management Company Registration Act. Makes conforming changes in the Real Estate Appraiser Licensing Act of 2002. In the Real Estate Appraiser Licensing Act of 2002, removes a provision requiring written disclosure to a borrower or loan applicant of the total compensation to the appraiser or appraisal firm when an appraisal obtained through an appraisal management company is used for loan purposes. Effective immediately.

## **IL - SB2617 APPRAISAL MANAGEMENT-FED REG**

Last Action: Passed Both Houses (May 31, 2018)

Primary Sponsor: Senator Pamela J. Althoff (R)

Illinois State Auctioneers Association End of Session Legislative Report

Summary: Amends the Appraisal Management Company Registration Act. Makes changes to definitions. Provides that federally regulated appraisal management companies shall register with the Department of Financial and Professional Regulation and pay all fees associated with registering a federally regulated appraisal management company. Requires a registration to state the name of the registrant and the address of the principal office and provides that such registration is not transferable

or assignable. Requires that each registrant file an annual report with the Secretary of Financial and Professional Regulation that gives relevant information regarding compliance with federal and State rules. Allows the Secretary to investigate an appraisal management company at any time. Allows the Department to set fees for appraiser panels and the national registry. Allows the Department to take disciplinary action for failure to pay appraiser panel fees or national registry fees. Allows the Department to consider an applicant's moral character when granting or denying a registration. Excludes an appraisal management company from being registered or included on the national registry list if the company is owned by a person who has had his or her appraiser license or certificate refused, denied, canceled, surrendered in lieu of revocation, or revoked. Requires that an applicant shall submit his or her fingerprints to the Department of State Police and pay all fees associated with a criminal history records background check. Allows an administrator, executor, or guardian of an appraisal management company to apply for a registration. Makes other changes. Effective

immediately.

Amendments: House Amendment 001: Replaces everything after the enacting clause. Reinserts the provisions of the engrossed bill with the following changes: Amends the Real Estate Appraiser Licensing Act

of 2002 and Appraisal Management Company Registration Act. Makes changes to the definition of "appraisal management company". Defines "multi-state licensing system". Provides that the Secretary of Financial and Professional Regulation may require participation in a third-party, multistate licensing system for the licensing of certified general real estate appraisers, certified residential real estate appraisers, associate real estate trainee appraisers, and real estate appraiser education providers; and registration of appraisal management companies. Makes corresponding changes in both Acts. Provides that the multi-state licensing system may charge an applicant an administration fee that shall be paid directly to the system. In the provisions of the Real Estate Appraiser Licensing Act of 2002 concerning criminal history record checks, provides

that the Secretary may designate a multi-state licensing system to perform the checks. In the Appraisal Management Company Registration Act, reinserts the definition of "appraisal firm". Provides that the Act does not apply to an appraiser firm whose ownership is appropriately

certified under the Real Estate Appraiser Licensing Act of 2002 or an appraiser management company solely engaged in non-residential appraisal management services. Provides that federally regulated appraisal management companies shall register with the Department of Financial and Professional Regulation solely for specified purposes and are otherwise exempt from other provisions of the Act. Makes other changes. Effective immediately.

House Amendment 002: In the Appraisal Management Company Registration Act, provides that collecting compensation from creditors, underwriters (rather than appraisers), or secondary Illinois State Auctioneers Association End of Session Legislative Report market participants for services provided is included in the definition of "appraisal management services".

## **IL - SB2852 REAL ESTATE APPRAISERS**

Last Action: Rule 19(a) / Re-referred to Rules Committee (May 18, 2018)

Primary Sponsor: Senator Pamela J. Althoff (R)

Summary: Amends the Real Estate Appraiser Licensing Act of 2002 and Appraisal Management Company Registration Act. Provides that the Secretary of Financial and Professional Regulation may require participation in a third-party, multi-state licensing system for the licensing of certified general real estate appraisers, certified residential real estate appraisers, associate real estate trainee appraisers, and real estate appraisal education providers; and registration of appraisal management

companies. Makes corresponding changes in both Acts. Provides that the multi-state licensing system may share regulatory information and maintain records in compliance with the provisions of the Acts. Provides that the multi-state licensing system may charge an applicant an administration fee that shall be paid directly to the system. Defines "multi-state licensing system". In provisions of the Real Estate Appraiser Licensing Act of 2002 concerning criminal history record checks, provides that the Secretary may designate a multi-state licensing system to perform the checks. Effective immediately.

## **IL - SB2863 UNEMP INS-WRKR COMP RATES**

Last Action: Rule 19(a) / Re-referred to Rules Committee (May 31, 2018)

Primary Sponsor: Senator Kwame Raoul (D)

Summary: Amends the Employer's Liability Rates Article of the Il-



# Legislative Update - July 2018

Illinois Insurance Code. Provides that a rate is excessive if it is likely to produce a long run profit that is unreasonably high for the insurance provided or if expenses are unreasonably high in relation to the services rendered. Makes changes regarding competitive markets exists and disapproval of rates under specified circumstances. Amends the Workers' Compensation Act. Provides that accidental injuries sustained while traveling to or from work do not arise out of and in the course of employment. Permits an employer to file with the Illinois Workers' Compensation Commission a workers' compensation safety program or a workers' compensation return to work program implemented by the employer. Provides that (i) injuries to the shoulder shall be considered injuries to part of the arm and (ii) injuries to the hip shall be considered injuries to part of the leg. Contains provisions concerning repetitive and cumulative injuries; permanent partial disability determinations; annual reports by the Commission concerning selfinsurance for workers' compensation in Illinois; and duties of the Workers' Compensation Premium Rates Task Force. Makes additional changes to the Workers' Compensation Act. Provides for an evidence-based drug formulary. Requires an annual investigation of procedures covered for ambulatory surgical centers and the establishment of a fee schedule. Changes a waiting period for benefits for certain firefighters, emergency medical technicians, and paramedics. Changes compensation computations for subsequent injuries to the same part of the spine. Effective immediately.

## **IL - SB3036 REALTY LICENSES-BOARDS**

Last Action: Sent to the Governor (June 19, 2018)

Primary Sponsor: Senator Chuck Weaver (R)

Summary: Amends the Auction License Act, the Community Association Manager Licensing and Disciplinary Act, the Real Estate License Act of 2000, and the Real Estate Appraiser Licensing Act of 2002. Makes changes to the terms for members of the Auction Advisory Board, the Community Association Manager Licensing and Disciplinary Board, the Real Estate Administration and Disciplinary Board, and the Real Estate Appraisal Administration and Disciplinary Board. Provides that the members' terms shall be for 4 years and the term expires upon completion of the term. Provides that the Community Association Manager Licensing and Disciplinary Board that are serving on the Board on the effective date of the amendatory Act may serve the remainder of their unexpired terms. Provides that no member of the Real Estate Administration and Disciplinary Board shall be reappointed to the Board for a term that would cause his or her cumulative service to the Board to exceed 10 years (rather than 12 years). Makes changes to the appointment process for vacancies on the Auction Advisory Board, the Community Association Manager Licensing and Disciplinary Board, and the Real Estate Appraisal Administration and Disciplinary Board. Effective immediately.

## **IL - SB3037 REAL ESTATE RECOVERY FUND**

Last Action: Rule 3-9(a) / Re-referred to Assignments (April 13, 2018)

Primary Sponsor: Senator Chuck Weaver (R)

Summary: Amends the Real Estate License Act of 2000. Removes specified caps for recovery from the Real Estate Recovery Fund and provides that the caps shall be decided by rule. Provides that the Department of Financial and Professional Regulation may expend moneys from the Fund to procure and pay the premium for a bond, insurance, or other indemnity product in amounts to be determined by the Department in order to compensate an aggrieved person for all or part of his or her loss of money due to a violation of the Act or to fund a program of self-insurance in order to compensate an aggrieved person for all or part

of his or her loss of money due to a violation of the Act. Removes provisions permitting an aggrieved party to seek a post-judgment order from the Fund and makes related changes. Replaces references to an aggrieved party seeking a judgment to recover from the Fund with references to an aggrieved party filing a claim to recover from the Fund, and makes similar changes. Makes other changes to provisions concerning collection from the Fund. Repeals a provision concerning the Department's power to defend against actions for collection from the Fund. Effective January 1, 2019.

## **IL - SB3142 REAL ESTATE LICENSES-VARIOUS**

Last Action: Rule 3-9(a) / Re-referred to Assignments (April 13, 2018)

Primary Sponsor: Senator Dale A. Righter (R)

Summary: Amends the Auction License Act, the Home Inspector License Act, and the Real Estate Appraiser Licensing Act of 2002. Makes changes to the deadlines for completion of continuing Illinois State Auctioneers Association End of Session Legislative Report education for renewal of a license. Amends the Real Estate License Act of 2000. In the definitions of "broker" and "person", includes an entity, corporation, foreign or domestic partnership, or other business entity. Makes conforming changes throughout the Act. Makes changes in provisions concerning licensing requirements for ownership. Makes changes to the deadline for completion of continuing education for renewal of a managing broker, broker, leasing agent, or instructor license. Makes other changes. Effective immediately.

## **IL - SB3394 PROF LICENSING-VARIOUS-MIN AGE**

Last Action: Sent to the Governor (June 22, 2018)

Primary Sponsor: Senator Pamela J. Althoff (R)

Summary: Amends the Community Association Manager Licensing and Disciplinary Act, the Home Inspector License Act, and the Real Estate License Act of 2000. Reduces the minimum age requirement for licensure as a community association manager, supervising community association manager, home inspector, broker, or managing broker to 18 years of age (rather than 21 years of age). Makes a conforming change. Effective immediately.

Amendments: Senate Amendment 001: Replaces everything after the enacting clause. REinserts the provisions of the introduced bill with the following changes: Removes the changes made to the Real Estate License Act of 2000 regarding the minimum age requirement for licensure as a broker or managing broker. Effective immediately.

## **IL - SB3428 CONSUMER FRAUD-AUCTION VEHICLE**

Last Action: Rule 3-9(a) / Re-referred to Assignments (April 27, 2018)

Primary Sponsor: Senator Dave Syverson (R)

Summary: Amends the Consumer Fraud and Deceptive Business Practices Act. Deletes language providing that retail sales of used vehicles by an auction company at an auction that is open to the public are subject to the used vehicle implied warranty of merchantability provisions of the Act. Effective immediately.

## **IL - SB3450 CONS FRAUD WARRANTY AUCTIONEER**

Last Action: Rule 3-9(a) / Re-referred to Assignments (May 3, 2018)

Primary Sponsor: Senator Chapin Rose (R)

Summary: Amends the Consumer Fraud and Deceptive Business Practices Act concerning warranties for used motor vehicles. Provides that only vehicle auctioneers licensed under the Illinois Vehicle Code, rather than all auctioneers that auction vehicles, are subject to the used vehicle warranty requirements of the Consumer Fraud and Deceptive Business Practices Act.



# Illinois State Championship Contest Top 10 to Compete at the Illinois State Fair

Ten auctioneers have advanced on from the Illinois State Championship Contest round 1 held at the 2018 ISAA Convention. Join us on Tuesday, August 14th as they compete to become the next Illinois Champion Auctioneer!

The contest will begin promptly at 10:00 am and will be held at the Lincoln Stage located in the Illinois State Fairgrounds, Springfield, IL. Contestants will be judged on a range of categories including: interview; presentation; chant/voice; and effectiveness. Awards will be given out to the top five finishing contestants. The 2018 Champion will go on to sell at the 2018 Governor's Sale of Champions held in the Livestock Center at 5pm.

This event is a bona fide auction and the crowd may bid on items they are interested in purchasing. Staff will also be selling ISAA merchandise at the cashier's table.

A special thank you goes out to our long-time event sponsor, Farm Credit Illinois – serving all of Illinois with over 40 offices throughout the state.

Good luck to all the contestants!



**Bill Burke**  
Oblong, IL



**Robert Craft**  
Anna, IL



**Jake Josko**  
Crystal Lake, IL



**Kyle Kelso**  
Macomb, IL



**Kyle Ferguson**  
Marietta, IL



**Rodney Laningham**  
Marion, IL



**Cody Hanold**  
Brighton, IL



**Matt Hart**  
Sycamore, IL



**Kerry Lenhart**  
Georgetown, IL



**Kara Miller**  
Mill Creek, IL

Illinois Auctioneer  
Championship Contest

**20 TOP 10 FINALISTS 18**



# NAA Corner

**Hannes Combest, FASAE, CAE, Chief Executive Officer, National Auctioneers Association**



**ASAE announces five association leaders to Class of Fellows** NAA CEO Hannes Combest, FASAE, CAE, among those honored.

WASHINGTON, D.C. —

Five association leaders have been selected for ASAE's 2018 Class of Fellows. The Fellows program recognizes individual accomplishments and contributions to ASAE and the association sector, and it is a call to service for the profession.

"On behalf of the Selection Committee, congratulations to the new class of Fellows. These candidates embody the diversity and strength of the association profession, and I know they will continue to influence our profession and heed the call to service that is a hallmark of the Fellows," said Jeff Morgan, FASAE, CAE, Chief Executive Officer, Club Managers Association of America and chair of ASAE's Fellows Selection Committee.

## The FASAE Class of 2018

### **Lori Anderson, CAE**

President and Chief Executive Officer  
International Sign Association

### **Hannes Combest, CAE**

Chief Executive Officer  
National Auctioneers Association

### **C. David Gammel, CAE**

Executive Director  
Entomological Society of America

### **Peggy M. Hoffman, CAE**

President  
Mariner Management and Marketing LLC

### **Karyn Nishimura Sneath**

President  
NPower

The 2018 Fellows join 260 association industry professionals who have received this designation since the program's inception in 1986. Serving as role models and ambassadors for the association community, Fellows seek out opportunities to serve on boards and committees and participate as speakers, authors, reviewers, and mentors.

The Fellows selection process includes: endorsement by a peer; an in-depth application describing the individual's innovation, leadership, and commitment to the profession; an interview with two members of the selection committee; and selection from among a group of highly-qualified candidates.

For more information about ASAE's Fellows program, [asaecenter.org/about-us/leadership/fellows-recipients](http://asaecenter.org/about-us/leadership/fellows-recipients).



**Article courtesy of the  
National Auctioneers Association**



# ISAA CE COURSES

**Monday, August 13th • 7:00am**

**206 S. 6th St. • Springfield, IL**

## **2 Mandatory & 2 Elective**

**7:00 am – 10:00 am**

**Federal Laws Pertaining to Auctions (Mandatory)**

**10:00 am – 1:00 pm**

**Appraisals**

**1:00 pm – 4:00 pm**

**Illinois State Law (Mandatory)**

**4:00 pm – 7:00 pm**

**Onsite Auctions**

**ISAA Member: \$25 per course | Non Member: \$75 per course**

**Register by calling the ISAA Office at 217-321-0345 ext. 3**

## **Illinois State Auctioneers Association**

206 South 6th Street  
Springfield, Illinois 62701

*Save the Date...*



**71st Annual  
ISAA Conference & Trade Show  
February 15-18, 2019      Peoria, Illinois**