



**Illinois State Auctioneer Association**  
**2024 Champion of Champions**  
**PRELIMINARY CONTESTANT SCORE CARD**

**Contestant #** \_\_\_\_\_

**Contestant Name** \_\_\_\_\_

**Judge #** \_\_\_\_\_

**PRESENTATION**

	Excellent		Good		Poor	SCORE
Introduction	5	4	3	2	1	
Initial Command	5	4	3	2	1	
Overall Appearance	5	4	3	2	1	
Poise	5	4	3	2	1	

**CHANT / VOICE**

	Excellent		Good		Poor	SCORE
Voice Control (pitch / breaking voice)	5	4	3	2	1	
Clarity	5	4	3	2	1	
Speed (too fast, too slow)	5	4	3	2	1	
Rhythm	5	4	3	2	1	
Voice Expression / Use of Filler Words	5	4	3	2	1	

**EFFECTIVE AUCTIONEERING**

	Excellent		Good		Poor	SCORE
Article Description	5	4	3	2	1	
Eye Contact / Scans Audience	5	4	3	2	1	
Body Language	5	4	3	2	1	
Auctioneer Accuracy	5	4	3	2	1	
Says "Sold" at Conclusion of Bidding	5	4	3	2	1	
Salesmanship	5	4	3	2	1	

**TOTAL**

**COMMENTS:**

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