



# Illinois State Auctioneer Association

## 2024 Novice Bid Calling Contest

### CONTESTANT SCORE CARD

Contestant # \_\_\_\_\_

Contestant Name \_\_\_\_\_

### PRESENTATION

How well did the auctioneer introduce himself / herself?

1    2    3    4    5    6    7    8    9    10

How clear was verbal / tone / description of items sold?

1    2    3    4    5    6    7    8    9    10

How well did auctioneer maintain Body Movement / Presence while chanting / Gestures?

1    2    3    4    5

### CHANT / VOICE

Chant – Was chant clear?

1    2    3    4    5    6    7    8    9    10

Rhythm – Is there rhythm to the chant?

1    2    3    4    5    6    7    8    9    10

Speed – Is speed correct for his / her chant?

1    2    3    4    5    6    7    8    9    10

Was chant easy to listen to?

1    2    3    4    5    6    7    8    9    10

Breathing – Does auctioneer breath correctly?

1    2    3    4    5    6    7    8    9    10

### EFFECTIVE AUCTIONEERING

What was the auctioneer’s excitement level / salesmanship?

1    2    3    4    5    6    7    8    9    10

What was your overall impression of this person as an auctioneer?

1    2    3    4    5    6    7    8    9    10

Did the auctioneer sell the item; Repeat the Buyer # & Price so Clerk would know what happened?

1    2    3    4    5    6    7    8    9    10

Would you hire this auctioneer to conduct an auction for you or a family member?
